

Profitbase Accounts Receivable (A/R) Analytics provides metrics and key performance indicators on billing and payment activity so decision makers can improve collections, reduce late payments and improve cash flow.

Business Insight into A/R Collections

ProfitBase A/R Analytics transforms General Ledger billing and payment transactions into performance metrics that decision makers use to improve management of customer accounts and cash flow. Standard metrics on aging of receivables and the ability to identify invoices by customer in a timely manner enables improved collection of late receivables improving cash flow. Invoices that exceed aging thresholds are easily identified and acted upon by decision makers.

Benefits

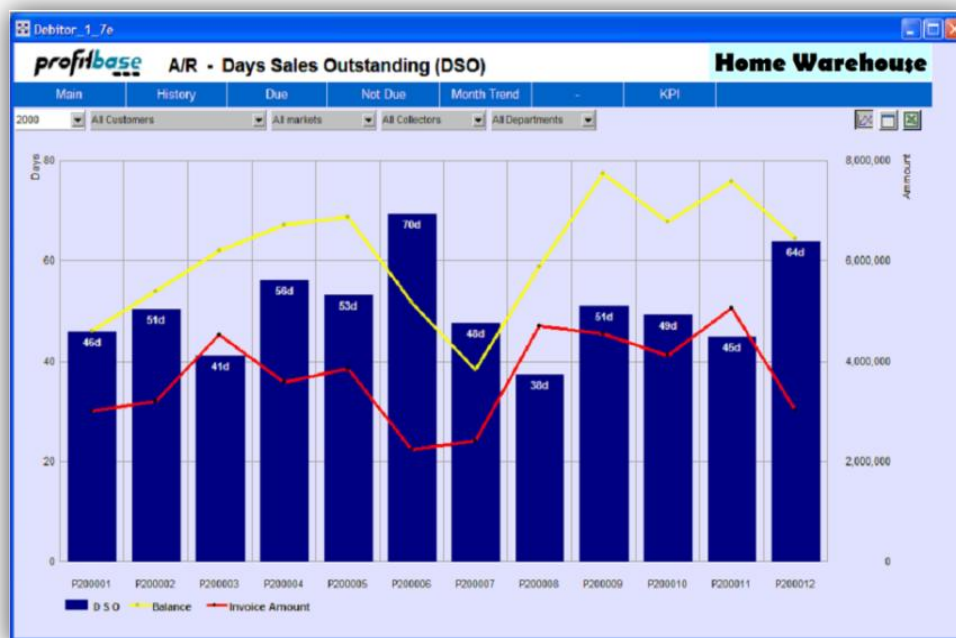
- Improve collection of late payments
- Improve A/R policies
- Improve A/R collection forecasting
- Improve cash flow

Improve Collections and Cash Flow

The well known business phrase "Cash is King!" is a truism if there ever was one, especially in today's economy and A/R is always a major focus when businesses need to improve their cash flow and cash position. A/R Analytics provides metrics to track days-sales-outstanding, invoices past due and average collection days and to drill down to specific invoices so that collections are expedited and cash flow is improved.

Improve Collection Policies

Understanding how each customer's aging schedule compares to the average; what their average payment time is; and if they take advantage of early payment discount options are all important in determining if your A/R policies are effective. A/R Analytics gives businesses the metrics they need to track their performance and to adjust policies to improve collections and cash flow.



Example Days Sales Outstanding (DSO) Trend

Profitbase A/R Analytics includes a comprehensive set of dimensions, measures and key performance indicators (KPIs) that are ready to use. New dimensions, measures and KPIs can be added or existing ones modified to meet your unique requirements. Dimensions are the contextual information workers use to filter and analyze information. A/R Analytics provides the following dimensions, KPIs and measures.

Dimensions

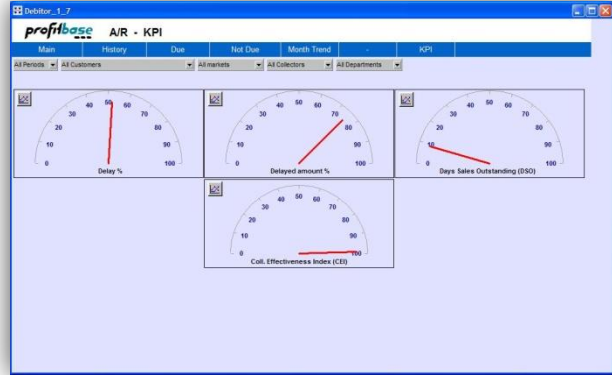
- Legal Entity
- Company
- Invoice ID
- Customer Invoiced
- Due Category
- Payment Category
- Transaction Type
- Status
- Currency
- Time-Date Range

KPI / Measures

- Invoice Amount
- Invoice Amount Open
- Payment Amount
- Balance
- Invoice Date
- Due Date
- Due Days
- Days Sales Outstanding (DSO)

	Due	1-5 days	6-10 days	11-15 days	16-20 days	21-30 days	SUM
All Customers	1,288,552	224,405	2,104,304	167,147	101,127	49,285	3,934,811
Group A (004)	97,969		87,941				185,910
Group B (008)	2,753						2,753
Group C (005)	352,453		268,219				620,672
Group D (006)	114,812		219,275				334,087
Group E (002)	162,138	223,764	1,160,518	167,147	101,127	49,285	1,864,981
Group F (003)	75,371	642	3,320				3,733
Group G (007)	167,811						167,811
Group J (001)	354,901		400,917				755,818

Example A/R Report



Example A/R KPI